

Message Text

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R 301457Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

AMEMBASSY KUWAIT

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BEIRUT POUCH BAGHDAD, KUWAIT PASS DOHA

FOLLOWING SENT ACTION SECSTATE ABU DHABI AMMAN ANKARA BEIRUT
CAIRO DAMASCUS JIDDA KHARTOUM KUWAIT TEHRAN FROM BERN OCT 23

QUOTE LIMITED OFFICIAL USE BERN 3979

SECSTATE PASS AMEMBASSY DOHA AND BAGHDAD

E.O. 11652: N/A

TAGS: BTRA XF XA SZ

SUBJECT: BUSINESS VISIT RE PVC PIPE FACTORY

1. THE BATTELLE CENTRE DE RECHERCHE OF GENEVA, A SUBSIDIARY
OF BATTELLE MEMORIAL INSTITUTE IN COLUMBUS, OHIO, HAS BEEN
COMMISSIONED BY AN AMERICAN FIRM TO INVESTIGATE THE POSSIBILITY
OF SITING A PVC PIPE FACTORY IN A MIDDLE EASTERN COUNTRY.
OFFICIALS OF BATTELLE WILL BE VISITING ADDRESSEE POSTS
BETWEEN NOVEMBER 3 AND 30 AND HOPE TO DISCUSS THE PROJECT
WITH APPROPRIATE POST PERSONNEL.

2. DR. JOHN C. HUDSON WILL BE VISITING ANKARA, BAGHDAD,
DAMASCUS AND TEHRAN. MR. E. DE TREGOMAIN WILL
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VISIT ABU DHABI, AMMAN, CAIRO, DOHA, JIDDA, KHARTOUM,

AND KUWAIT. BOTH WILL VISIT BEIRUT. THEY WILL
CONTACT POST COMMERCIAL OFFICERS ON ARRIVAL.

3. THEY ARE INTERESTED IN:

A. WHAT INFRASTRUCTURE MAY EXIST TO BE CONTEMPLATED
IN EACH COUNTRY THAT COULD SUPPORT A PVC PIPE FACTORY;
B. PRESENT AND FUTURE MARKETS, A DOMESTIC AND EXPORT;
C. RAW MATERIALS SUPPLIES, SOURCES AND PRICES;
D. ANY FORESEEABLE PROBLEMS WITH REGARD TO IMPORTING
RAW MATERIALS, MACHINERY, TECHNOLOGY OR PERSONNEL;
E. EASE AND ADVISABILITY OF ESTABLISHING A WHOLLY OR
PARTLY-OWNED SUBSIDIARY;
F. ANY OTHER RELEVANT INFORMATION OR COUNSEL POSTS
CAN FURNISH.

4. AT OUR INSISTENCE, BATTELLE HAS REQUESTED PERMISSION
OF US FIRMS TO REVEAL ITS IDENTITY TO ADDRESSEE POSTS.
IF AFFIRMATIVE ANSWER FORTHCOMING, A SUBSDEQUENT CABLE
WILL FOLLOW.

DAVIS
UNQUOTE INGERSOLL

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